



# Southern California Chapter

— Door and Hardware Institute —

[www.dhisocal.org](http://www.dhisocal.org)

## Got Education?...Yes we Do!!!

Your Southern California DHI Chapter is embarking on a mission to educate ...**you!** Our goal is to offer several COR classes each year starting at the beginning all the way up to the AHC Exam prep class. This will take 3-4 years to complete. Some people will want to take advantage of all of the classes and other might only need to take a few select courses to fit their individual needs.

Our chapter now has an education committee which is made up of the following:

***Tom Breese, AHC, CCPR***

***Karl Eklund CSI, CDT***

***David A. Parker, AHC (Education Chairman)***

***Scott A. Sabatini, AOC, CSI, CCPR***

These qualified individuals have agreed to volunteer their time and experience to help each and every member progress in this industry and their career. Each one of us would like to be a mentor to students in order to help them accomplish their individual goals. We will be promoting this at all of our industry events.

We want to see our industry participate! As mentioned above, some individuals only need some basic levels of education; such as the front office personnel who must know how to best direct a customer and their needs. (Remember this persons efficiency is the first impression on your customer), or how about the customer service people, that need a little more detailed information and training to the people that want to earn their AHC, CDC or EHC credentials.

These local classes will save the attendee 66% or more over attending the national class. (Travel, time off work, meals, hotels, etc.) Our goal is to keep the costs down for everyone. Our chapter actually pays \$125.00 per student, per day to DHI National for the classes we offer. On top of this we have to pay for the shipping costs of the class materials and such. We are seeking local venues that will accommodate our classes at little or no cost to our chapter so we can keep the costs down to a minimum amount as well, if someone has an idea please give one of the committee members a call.

Our goal is to help take individuals and their companies to a higher level of efficiency and confidence which will in turn help our local industry get stronger and more code compliant. This equates to more safety and security, better customer relationships and more money!

Check out our local website for more upcoming events. (<http://www.dhisocal.org>) Hope to see you there